

FIG. 2

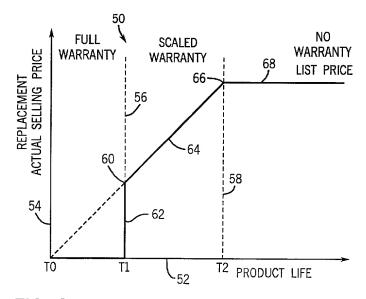


FIG. 3

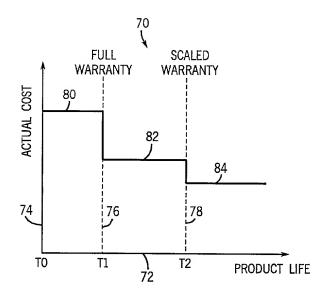
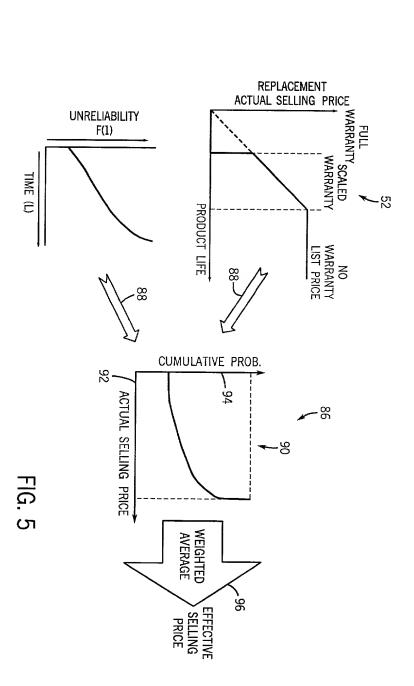
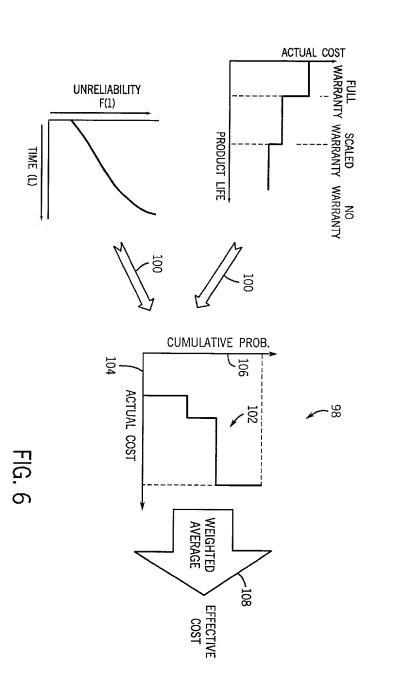
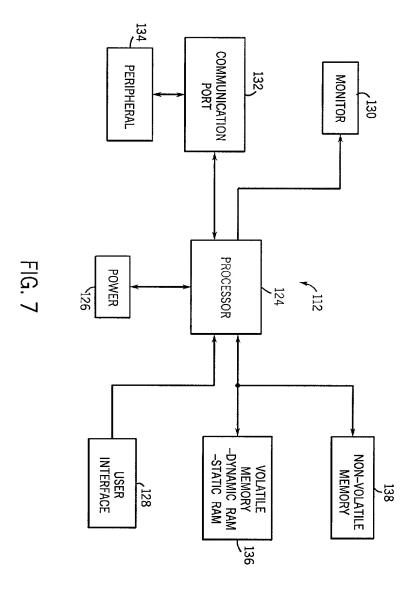


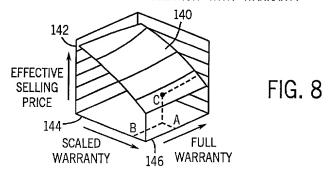
FIG. 4



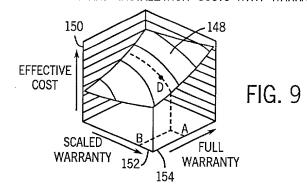




## EFFECTIVE SELLING PRICE VARIATION WITH WARRANTY



## EFFECTIVE PRODUCT AND INSTALLATION COSTS WITH WARRANTY



## MARGIN VARIATION WITH WARRANTY

